

# Topoint Technology Co., Ltd.

## TWSE : 8021.TW

### Investor Relations Presentation 2024 Q1

Date: 2024/5/10

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# Consolidated Income Statement - by Quarterly



NT\$ million	1Q-23	2Q-23	3Q-23	4Q-23	1Q-24	QoQ	YoY
Net Revenue	617	613	737	782	736	-5.9%	19.4%
Gross Profit	131	113	183	190	167	-12.0%	27.4%
Operating Expenses	127	127	143	144	147	1.8%	15.4%
Operating Income	4	-10	41	46	14	-68.6%	252.1%
Pretax Income	17	6	56	58	21	-64.1%	22.2%
Net Profit	16	-123	35	37	21	-41.8%	31.6%
EPS (dollars)	0.11	-0.87	0.24	0.26	0.15	-42.3%	36.4%
Gross Margin %	21.3%	18.4%	24.9%	24.3%	22.7%		
OP Margin %	0.7%	-1.6%	5.6%	5.9%	2.0%		
Net Margin %	2.6%	-20.1%	4.7%	4.7%	2.9%		

\* Net Profit attributable to Shareholders of the Parent

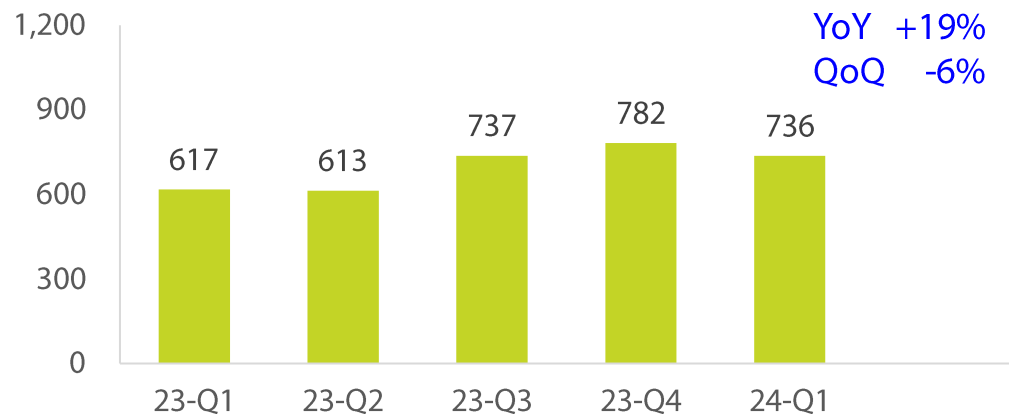
Financial statements were prepared in accordance with TIFRS on a consolidated basis.

# 24-Q1 Consolidated Revenue

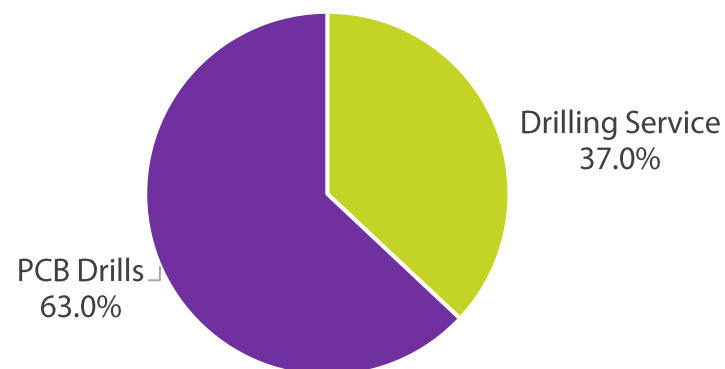


NT\$ M

Consolidated Revenue



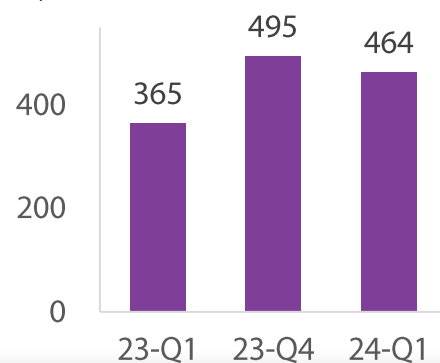
Revenue Breakdown by Product



Revenue Breakdown by Product

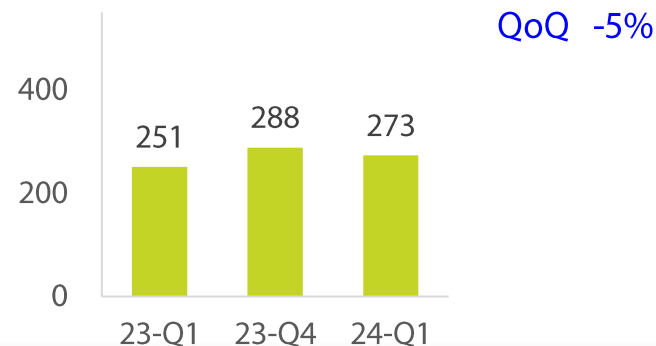
PCB Drills

NT\$ M

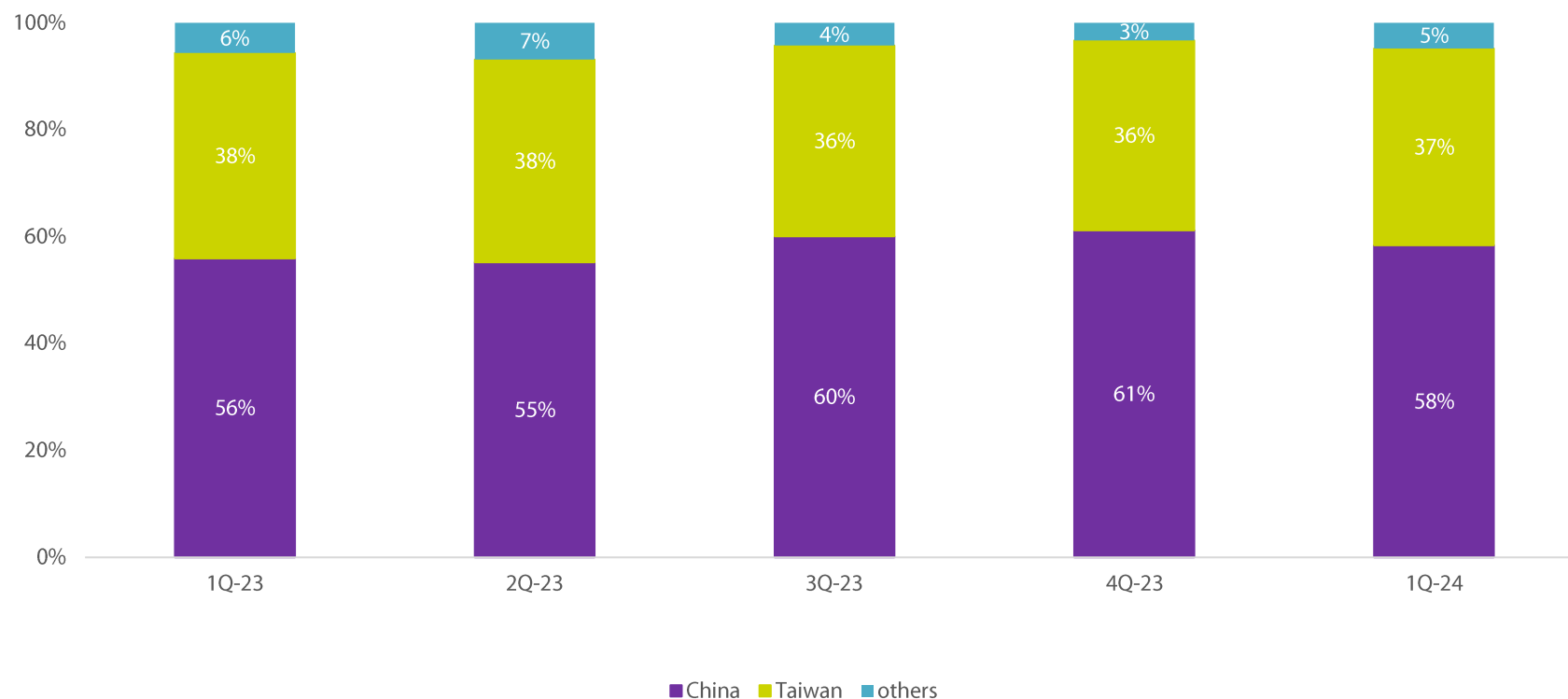


Drilling Service

NT\$ M

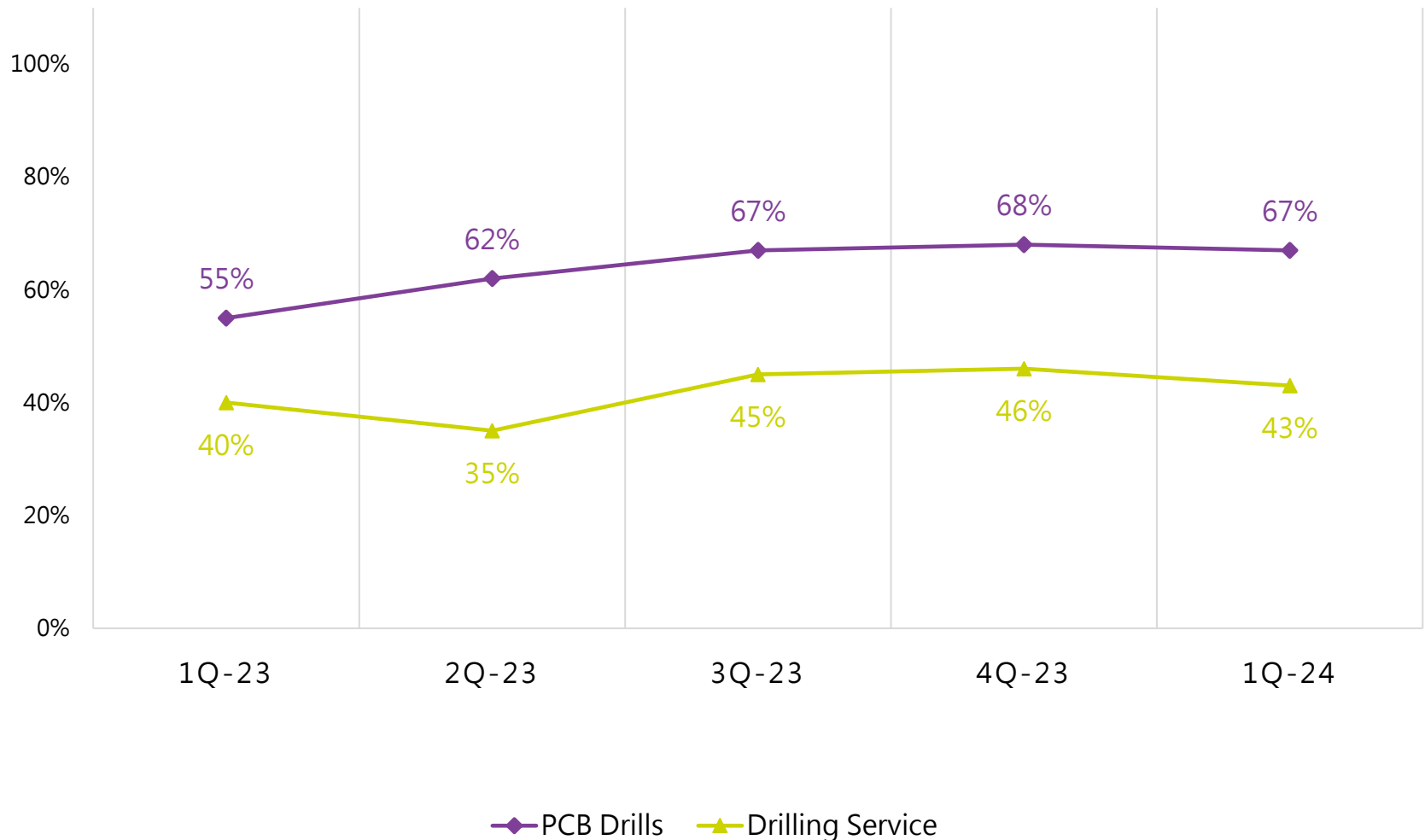


# Sales Breakdown – by Region



- Others includes Korea, Japan, Southeast Asia, Europe and US.
- Sales attributed to a country or region reflects the value of sales there, regardless of where the companies are headquartered.
- Totals may vary slightly from the actual sums of the numbers due to rounding.

# Capacity Utilization



# Consolidated Balance Sheet



NT\$ million	1Q-23	2Q-23	3Q-23	4Q-23	1Q-24
Cash	2,716	2,653	2,358	1,597	2,159
Current financial assets at amortised cost				882	486
Notes & Accounts Receivable	823	796	957	959	998
Inventories	730	660	701	647	653
Total Assets	7,108	6,861	6,727	6,736	6,875
Short-term Loans	54	108	111	104	498
Total Liabilities	2,043	2,060	1,740	1,830	1,926
Total Equity	4,468	4,228	4,411	4,331	4,376

Financial statements were prepared in accordance with TIFRS on a consolidated basis.

# Consolidated Cash Flows



NT\$ million	1Q-23	2Q-23	3Q-23	4Q-23	1Q-24
Beginning Cash Balance	2,769	2,716	2,653	2,358	1,597
Pretax Income	17	6	56	58	21
Depreciation & Amortization	91	96	95	98	95
Net Increase in Inventories	17	70	-40	54	-5
Net Increase in Receivables	209	27	-160	-2	-40
Cash from Operating Activities	154	72	-70	262	49
Capital Expenditures	-113	-126	-50	-86	-87
Cash from Investing Activities	-164	-60	20	-1,015	433
Cash from Financing Activities	-56	-2	-357	85	-14
Ending Cash Balance	2,716	2,653	2,358	1,597	2,159
Free Cash Flow	42	-54	-121	176	-38

Financial statements were prepared in accordance with TIFRS on a consolidated basis.

\* Free Cash Flow = Cash from Operating Activities - Capital Expenditures





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For further information, please visit our website at:  
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